

Quoted By:
Quote Expiration:
Quote Name:

Andrew Meyer 11/2/24 Proof of Concept (Phase 1)

## **Sales Quotation For:**

City of Redmond 15670 NE 85th St Redmond WA 98052-3584 Phone: +1 (425) 556-2186

### **Professional Services**

Description	Quantity	Unit Price	Extended Price	Maintenance
Professional Services				
Professional Implementation Services - Onsite (3 Processes)	24	\$ 225	\$ 5,400	\$ 0
Professional Implementation Services - Onsite (6 Additional Processes)	72	\$ 225	\$ 16,200	\$ 0
Professional Implementation Services - Remote (3 Processes)	36	\$ 200	\$ 7,200	\$ 0
Professional Implementation Services - Remote (6 Additional Processes)	108	\$ 200	\$ 21,600	\$ 0
Project Management Services - Remote (3 Processes)	10	\$ 200	\$ 2,000	\$ 0
Project Management Services - Remote (6 Additional Processes)	30	\$ 200	\$ 6,000	\$ 0
TOTAL:			\$ 58,400	\$0

Summary	One Time Fees	Recurring Fees
Total Services	\$ 58,400	\$ 0
Total Third-Party Hardware, Software, Services	\$ 0	\$ 0
Summary Total	\$ 58,400	\$ 0
Contract Total	\$ 58,400	
Estimated Travel Expenses	\$ 8,000	

Customer Approval:	Date:	
Print Name:	P.O.#:	

Client agrees that items in this sales quotation are, upon Client's signature or approval of same, hereby added to the existing agreement ("Agreement") between the parties and subject to its terms. Additionally, payment for said items, as applicable but subject to any listed assumptions herein, shall conform to the following terms:

- License fees for Tyler and third party software are invoiced upon the earlier of (i) delivery of the license key or (ii) when Tyler makes such software available for download by the Client;
- Fees for hardware are invoiced upon delivery;
- Fees for year one of hardware maintenance are invoiced upon delivery of the hardware;
- Annual Maintenance and Support fees, SaaS fees, Hosting fees, and Subscription fees are first payable when Tyler makes the software available for download by the Client (for Maintenance) or on the first day of the month following the date this quotation was signed (for SaaS, Hosting, and Subscription), and any such fees are prorated to align with the applicable term under the Agreement, with renewals invoiced annually thereafter in accord with the Agreement.

- Fees for services included in this sales quotation shall be invoiced as indicated below.
  - o Implementation and other professional services fees shall be invoiced as delivered.
- Expenses associated with onsite services are invoiced as incurred.

#### **Comments**

SaaS Monthly Fees are rounded to the nearest dollar. The Annual Fee value represents the cost to the customer.

Implementation and other professional services fees shall be invoiced as delivered. No other software fees will be billed with this proposal, only one-time implementation services.

### Phase1: POC

- 1. Tyler will configure 3 business processes in a SaaS vanilla environment using Tyler's best practices.
- 2. The City will then evaluate the results.
  - a. Planning will be an initial go/no-go decision-maker for the POC in the cloud. If their evaluation of the POC passes, then
  - b. Fire, Parks and Public Works will test their new workflows

The City will make a decision if we want to continue with the full-scope EG analysis and re-implementation effort

# Additional processes quoted:

- -3 Parks workflows
- -3 Public Works workflows