

OneRedmond and City of Redmond

Scope of Work, Work Schedule and Payment Schedule

OneRedmond is the public/private partnership whose mission is to expand and retain local employers, attract new companies and create community vitality. OneRedmond is a catalyst for making Redmond the location of choice for businesses and a vibrant community to live and work. Under contract to the City, OneRedmond will provide the following services to the City.

1. Annual Investment - \$100,000

The City shall provide to OneRedmond, \$100,000 per year (\$200,000 total) which shall be used to fund the work of OneRedmond as outlined in Exhibit B OneRedmond Strategic Initiative of the ORIGINAL CONTRACT. Payment shall be made in January of 2017 and 2018 upon receipt of invoice from OneRedmond.

2. Economic Development Tradeshows - \$19,000

OneRedmond will participate in two marketing tradeshow efforts in early 2017 to support business recruitment and expansion in two targeted industry clusters; interactive media and commercial space – see schedule below. The tradeshows and dates are:

a. D.I.C.E. (Design, Innovate, Communicate, Entertain) Summit – February 2017

This conference brings together the top video game designers and developers from around the world and business leaders from all major publishers to discuss the state of the industry, its trends and the future.

b. 33rd Space Foundation Space Symposium – April 2017

The Space Symposium, held at The Broadmoor in Colorado Springs, Colo., USA, has brought together space leaders from around the world to discuss, address and plan for the future of space since the inaugural event in 1984.

The City shall pay \$19,000 towards exhibit fees, hotel, airfare, ground transportation, per diem, marketing materials and other tradeshow related expenses. This project is funded via a grant through the Port of Seattle's Economic Development Partnership Program. OneRedmond will report a match of grant funds of \$9,500. Funds are to be expended by May 31, 2017. OneRedmond may invoice the City of Redmond monthly throughout the project, if desired.

3. 2018 Economic Development Tradeshows - \$31,000

OneRedmond will participate in three marketing tradeshows in 2018 to support business recruitment and expansion in two targeted industry clusters; interactive media and commercial space. The tradeshows include:

a. D.I.C.E. (Design, Innovate, Communicate, Entertain) Summit

b. GDC (Game Developers Conference)

c. 33rd Space Foundation Space Symposium/New Space

The City shall pay up to \$31,000 towards exhibit fees, hotel, airfare, ground transportation, marketing materials, per diem, staffing, and other tradeshow related expenses. \$24,000 of the expenses will be funded via a grant through the Port of Seattle's Economic Development Partnership Program. OneRedmond will report a match of grant funds of \$12,000. Activities are to be completed and invoiced by May 31, 2018. OneRedmond may invoice the City of Redmond monthly throughout the project, if desired.