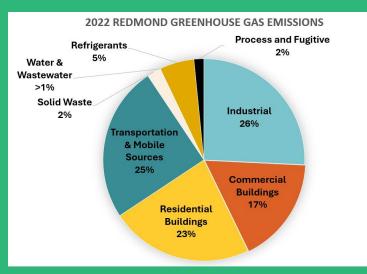
Energy Smart Eastside

Supplemental Slides March 2024



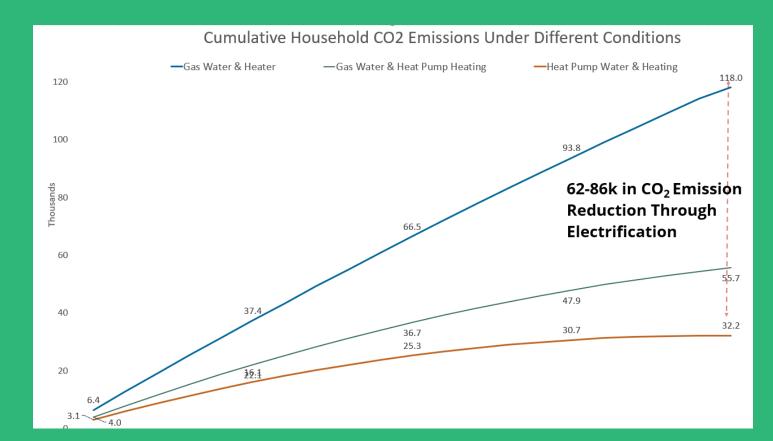
Why Heat Pumps

- Redmond's ESAP commits the city to reduce greenhouse gas emissions 50% by 2030 and achieve carbon neutrality by 2050.
- Residential energy use accounts for 23% of Redmond's 2022 greenhouse gas emissions.
- To achieve carbon neutrality, we must move away from gas and electrify.



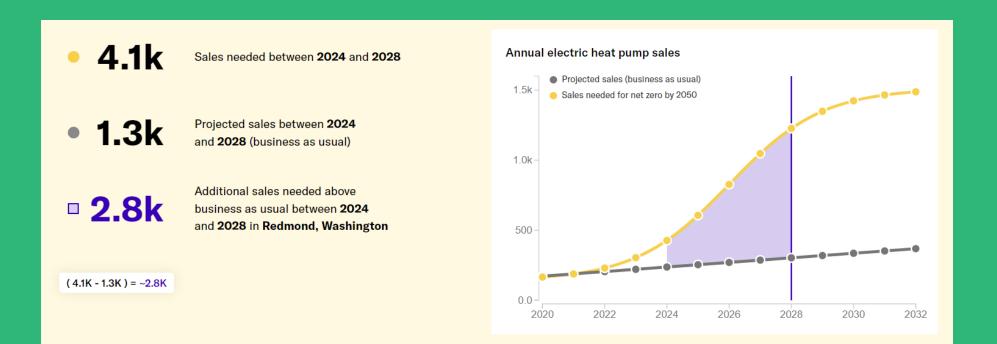
Benefits

• Replacing a gas furnace today with a heat pump saves CO2 emissions equivalent of driving a gas car 160,000 miles.



Needs

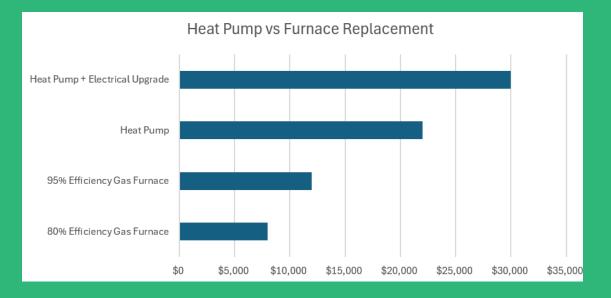
• To achieve our goals, Redmond must significantly steepen the pace of heat pump sales in the next four years.

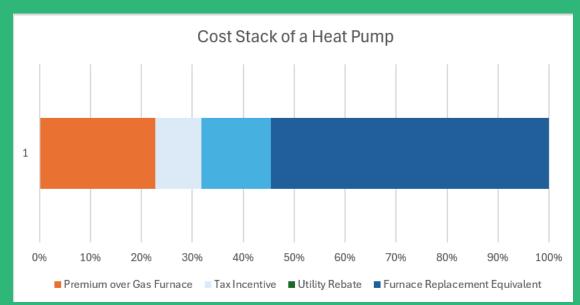


Source: Rewiring America - Pace of Progress Tool

Costs

• The up-front cost is a significant barrier to heat pump adoption.





Costs

- 58% of Redmond homeowners may require additional financial support to make the choice to replace a furnace with a heat pump.
- The low current cost of natural gas means that most homeowners do not see an improvement in energy bills sufficient to off-set the additional investment.

| Redmond Homeowner Demographic | |
|-------------------------------|-----|
| Low Income (<80% AMI) | 23% |
| Middle Income (80-150% AMI) | 35% |
| High Income (151%+ AMI) | 45% |

