



Quarterly Financial Overview - Q4 2025

March 17, 2026

Kelley Cochran, Finance Director



Agenda

- Economic Update
- Preliminary Fourth Quarter Results:
 - General Fund
 - Other Programs
 - Citywide Overtime
 - Capital Programs



Finance Reports

- Timing of Quarterly Financial Reports
- Year-end & month-end closing processes/timelines
- Monthly Financial Reports
 - Availability
 - www.Redmond/Financial-Reports



Economic Uncertainty & Recession Risk

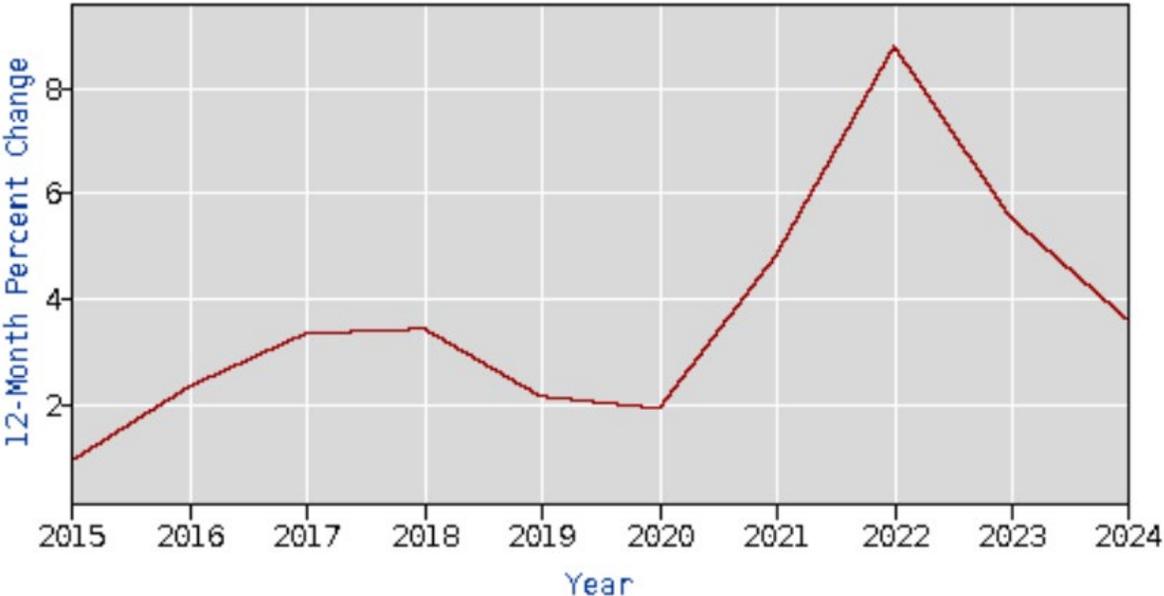
- Federal & Indirect Federal Funding
- Geopolitical & Trade Policy Uncertainty
- Shifts in Consumer Behavior
- Increased Cost of Public Procurement



Economic Update

CPI-W (Seattle/Tacoma/Bellevue)

Oct 2023	Dec 2023	Feb 2024	Apr 2024	Jun 2024	Aug 2024	Oct 2024	Dec 2024	Feb 2025	Apr 2025	Jun 2025	Aug 2025	Dec 2025
4.4%	4.3%	4.2%	4.5%	3.6%	3.0%	2.7%	2.9%	2.6%	1.6%	2.7%	3.2%	3.1%



Economic Update - King County Forecasts

Countywide Taxable Retail Sales Growth

Forecast	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Current (Feb 2026)	0.0%	1.9%	8.1%	2.0%	2.1%	2.7%	3.0%	3.9%	2.6%	3.9%
Prior (Nov 2025)	0.0%	2.2%	8.1%	2.4%	2.6%	2.8%	3.3%	3.2%	4.1%	4.0%

Countywide Assessed Valuation Growth

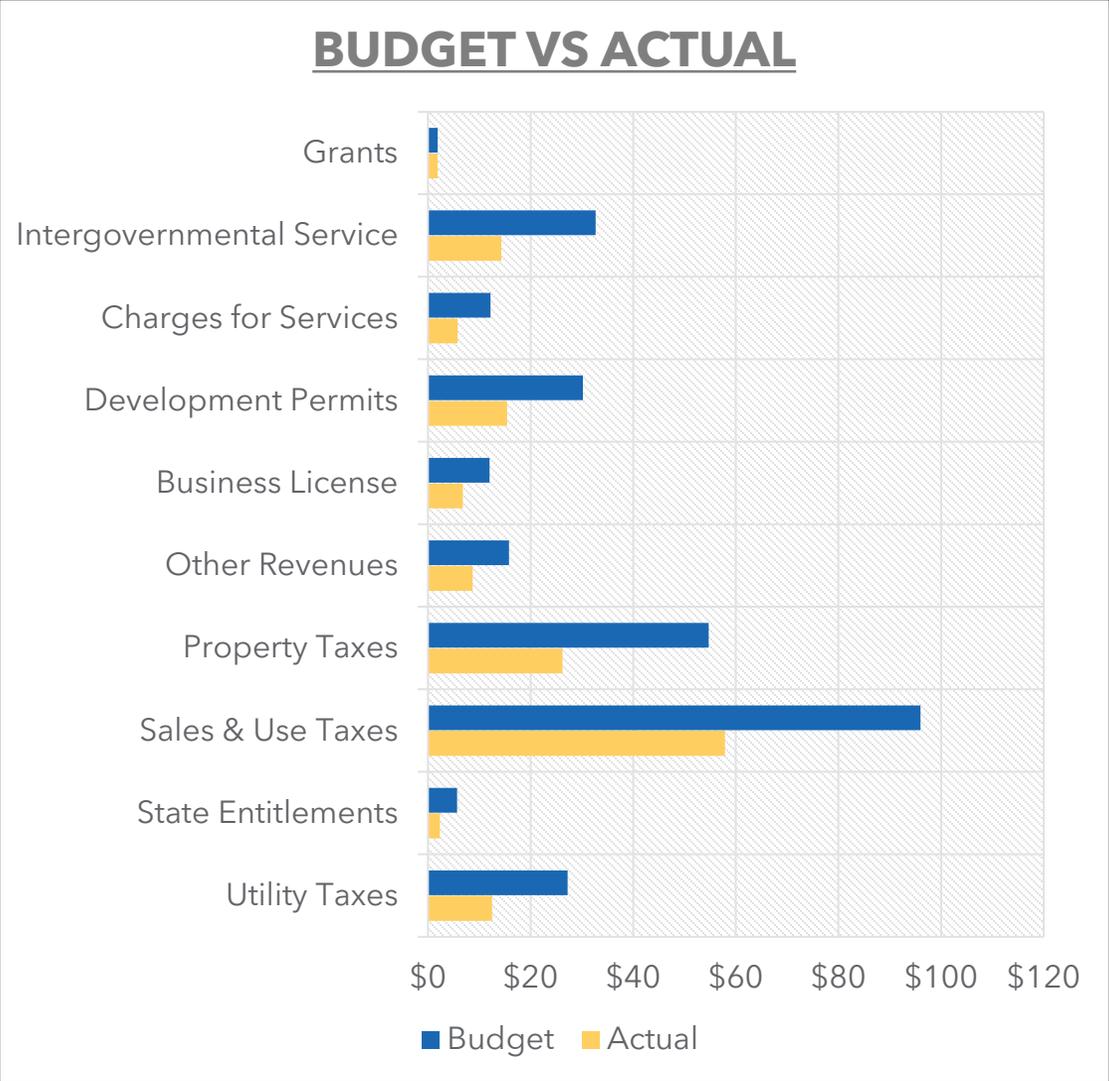
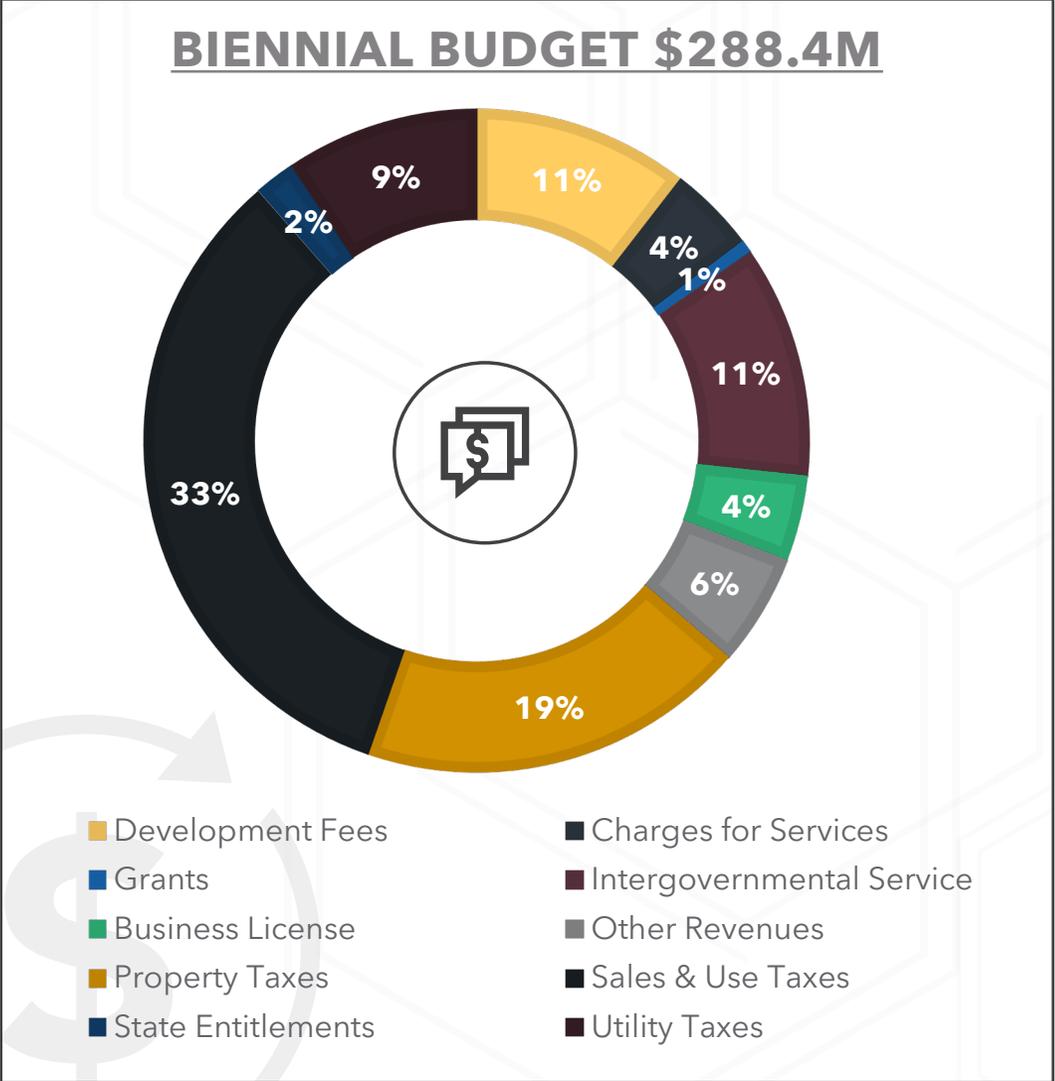
Forecast	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Current (Dec 2025)	-5.3%	4.8%	4.5%	2.8%	4.2%	4.7%	4.4%	3.8%	2.7%	2.9%
Prior (Jul 2025)	-5.3%	4.8%	2.9%	3.9%	4.4%	4.3%	4.0%	4.7%	3.5%	3.3%

Countywide Employment Growth

Forecast	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Current (Feb 2026)	0.6%	-0.8%	-0.5%	0.2%	0.6%	0.6%	0.6%	0.5%	0.5%	0.7%
Prior (Nov 2025)	0.6%	-0.8%	-0.4%	0.5%	0.9%	0.9%	0.8%	0.7%	0.8%	0.9%

Source: King County Office of Economic and Financial Analysis

General Fund Revenue - Q4 2025



General Fund Revenue - Q4 2025

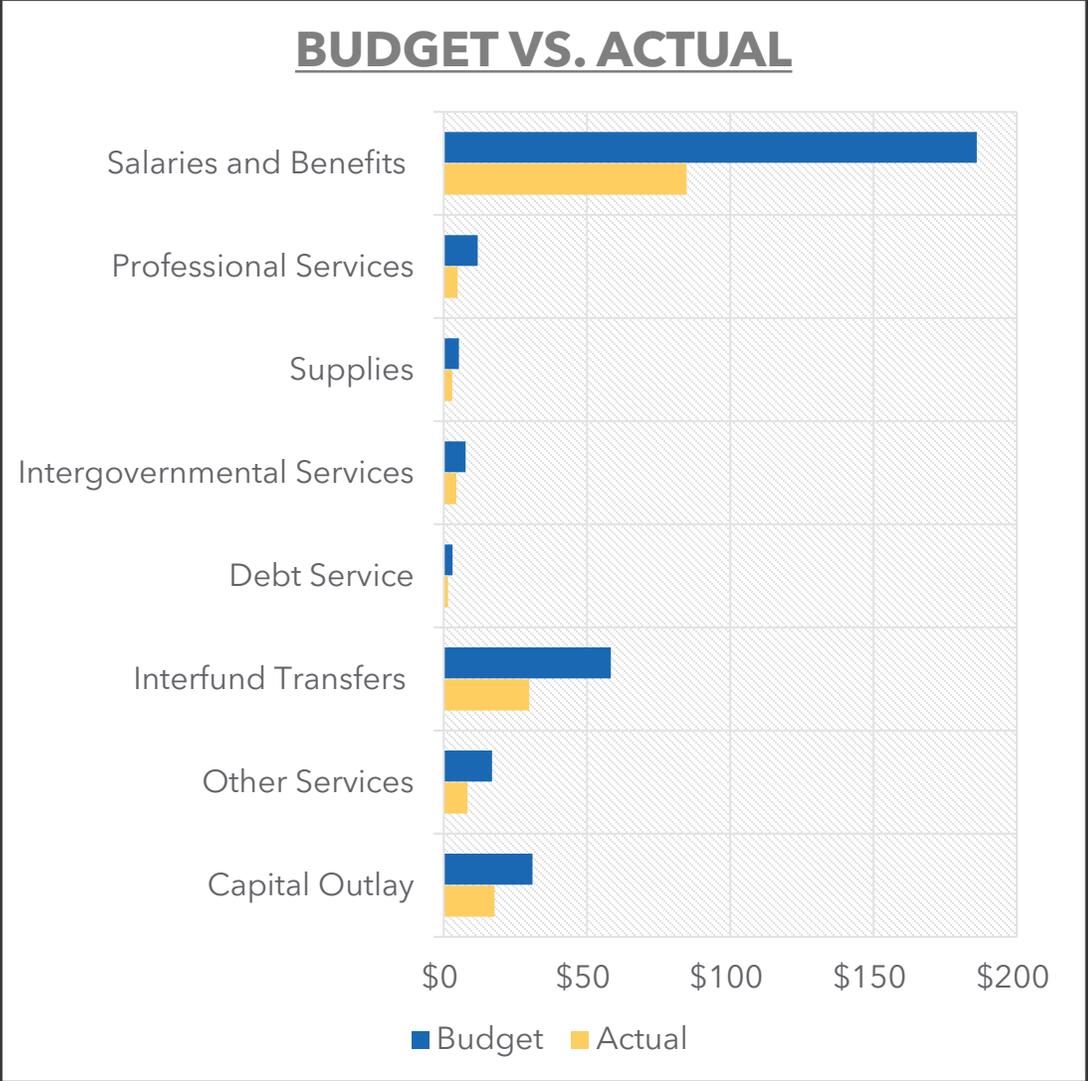
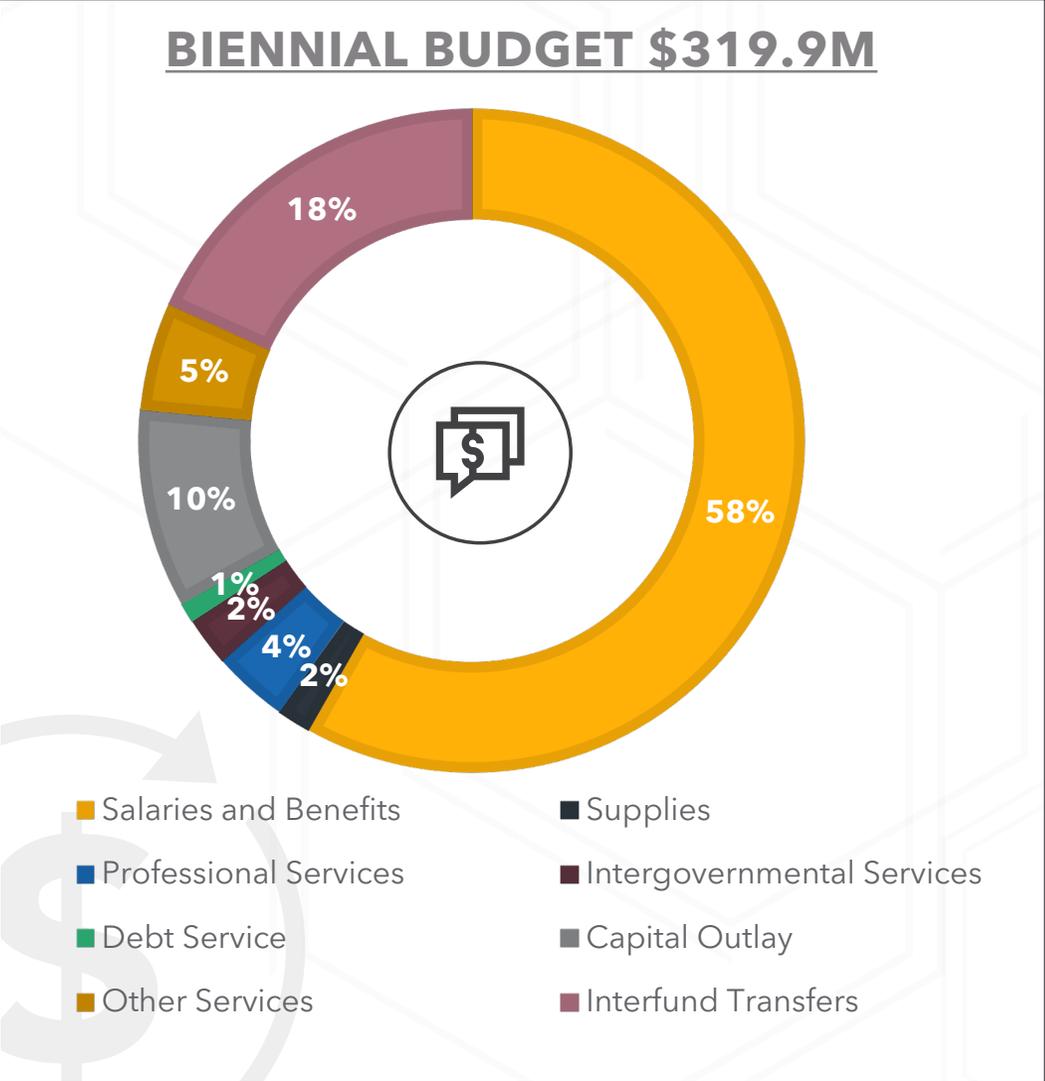
Category	Budget	Target	Actuals	\$ Variance (Target)	% Variance (Target)
Property Tax	\$54,698,137	\$26,508,199	\$26,218,654	(\$289,545)	-1%
Sales & Use Tax	95,956,694	46,877,901	58,194,542	11,316,641	24%
Utility Taxes	27,247,937	13,487,230	13,765,356	278,126	2%
Development Permit Fees	30,241,651	14,912,176	15,393,448	481,272	3%
Business License Fees	11,950,814	5,844,516	5,674,537	(169,979)	-3%
Grants	1,903,745	1,371,399	1,896,602	525,203	38%
Intergovernmental	32,684,508	15,971,052	14,298,320	(1,672,732)	-10%
State Entitlements	5,739,102	2,830,865	2,666,461	(164,404)	-6%
Charges for Service	12,169,380	6,074,416	5,687,420	(386,996)	-6%
Other Revenues	15,752,497	9,706,389	8,771,718	(934,671)	-10%
Total	\$288,344,465	\$143,584,144	\$152,567,058	\$8,982,915	6%

2025-2026 New Ongoing Revenue

Description	Budget	Target	Actuals	\$ Variance (Target)	% Variance (Target)
EMS Transport Fees	\$1,760,000	\$880,000	\$589,110	(\$290,890)	-33%
1% Utility Tax on Water, Wastewater, Stormwater	\$1,170,000	\$585,000	\$598,451	\$13,451	2%



General Fund Expenditures - Q4 2025



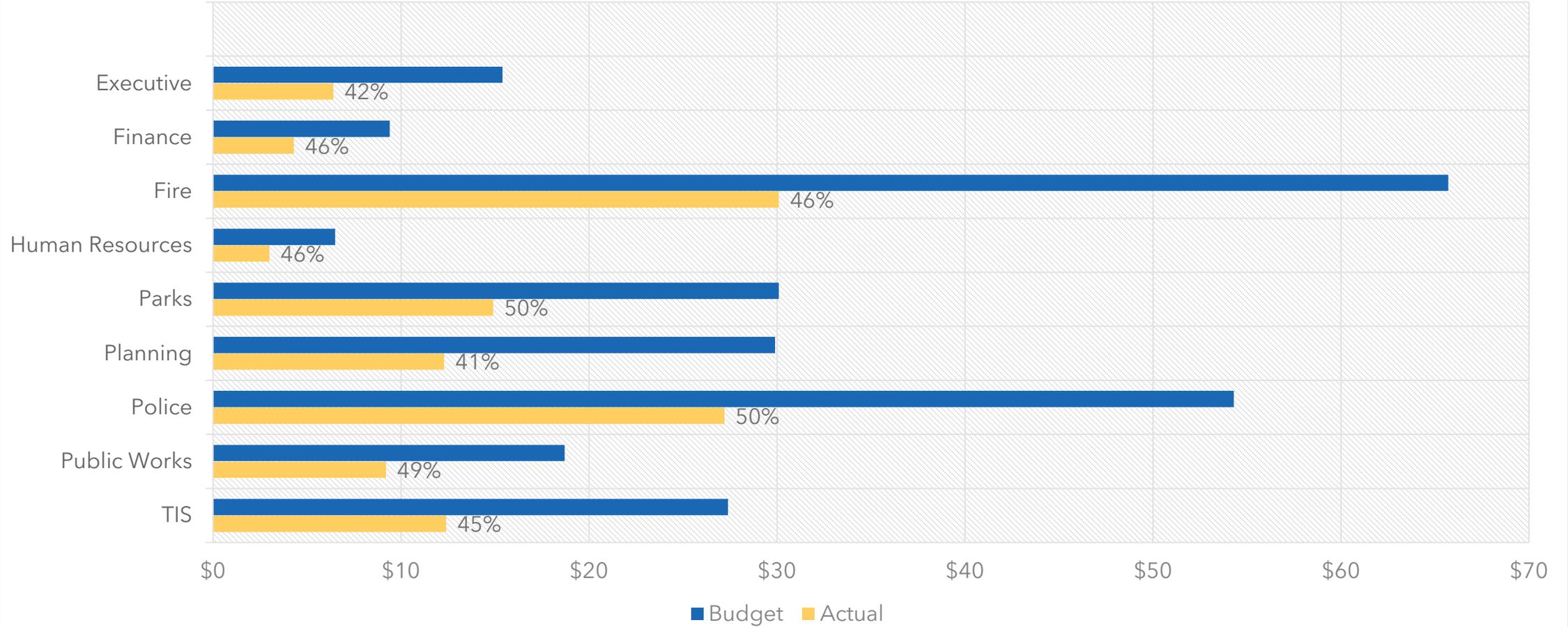
General Fund Expenditures - Q4 2025

Category	Budget	Actual	% Expended	% Over/ - Under
Salaries & Benefits	\$186,021,098	\$84,822,767	46%	-4%
Professional Services	11,783,904	4,820,148	41%	-9%
Supplies	5,281,708	2,913,713	55%	5%
Intergovernmental Services	7,602,173	4,401,685	58%	8%
Other Services	16,844,445	8,302,468	49%	-1%
Debt Service	3,058,194	1,526,317	50%	0%
Capital Outlay	30,986,322	17,650,926	57%	7%
Interfund Transfers	58,331,234	29,907,701	51%	1%
Total	\$319,909,078	\$154,345,725	48%	-2%

General Fund Expenditures - Q4 2025

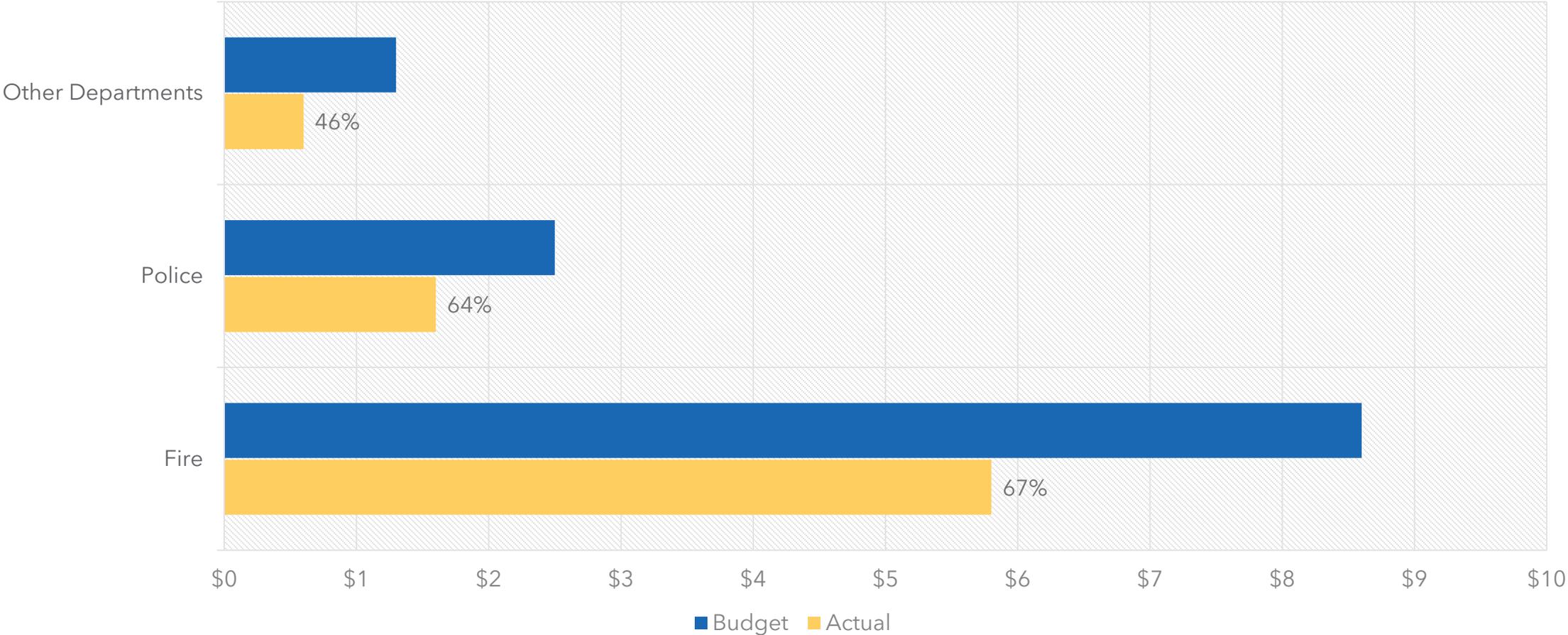
DEPARTMENTAL BUDGET VS ACTUAL

Q4 Target: 50%



Citywide Overtime - Q4 2025

ALL FUNDS - DEPARTMENTAL OVERTIME BUDGET VS ACTUAL
Q4 Target - 50%

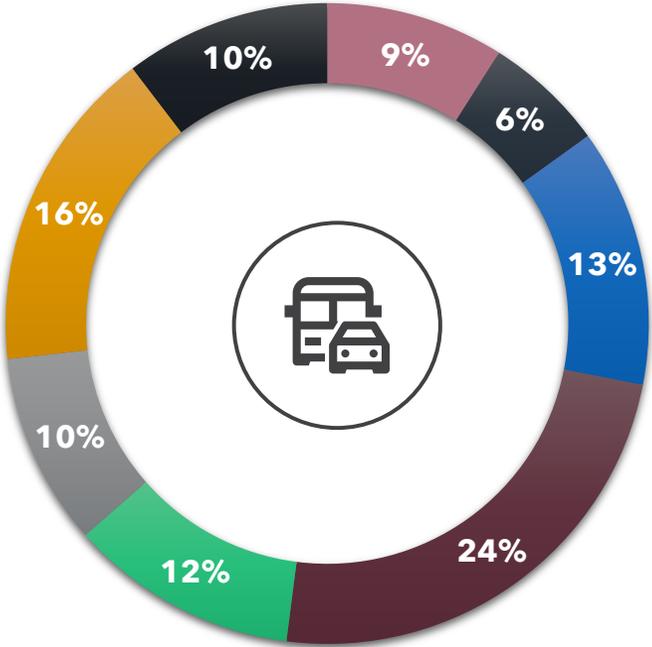


Citywide Overtime - Q4 2025

Department	Budget	Actual	% Expended	% Over/ Under
Fire Department				
<i>Regular Salaries</i>	\$57,940,278	\$25,344,606	44%	6%
<i>Overtime Salaries</i>	8,573,003	5,792,155	68%	-18%
Fire Department Total	\$66,793,640	\$31,136,761	47%	3%
Police Department				
<i>Regular Salaries</i>	\$36,830,387	\$16,713,167	45%	5%
<i>Overtime Salaries</i>	2,514,014	1,643,349	65%	-15%
Police Department Total	\$39,344,401	\$18,356,516	47%	3%
All Other Departments				
<i>Regular Salaries</i>	\$106,332,916	\$49,253,120	46%	4%
<i>Overtime Salaries</i>	1,303,293	607,317	47%	3%
All Other Departments Total	\$107,636,209	\$49,860,437	46%	4%
Total Citywide Salaries	\$213,774,250	\$99,353,714	46%	4%

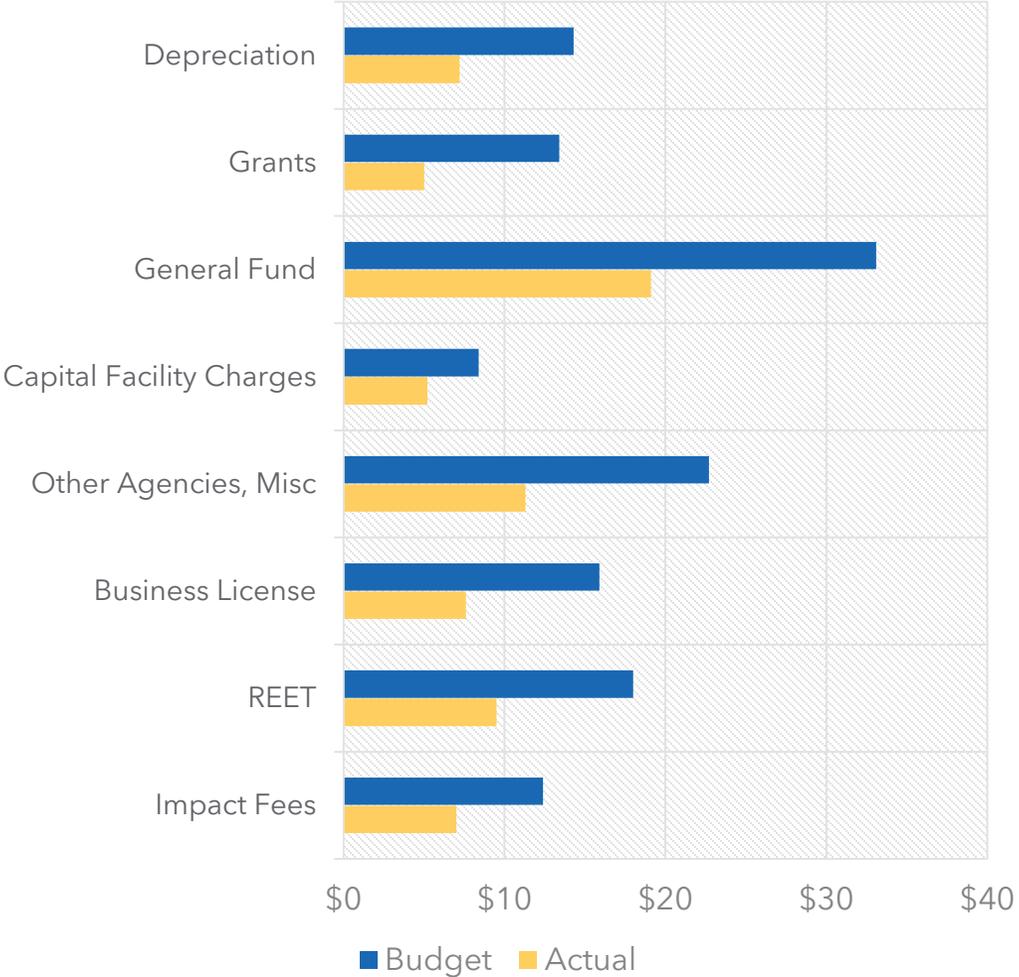
Capital Investment Program Revenue - Q4 2025

BIENNIAL BUDGET \$138.1M



- Impact Fees
- REET
- Business License
- Other Agencies, Misc
- Capital Facility Charges
- Grants
- Depreciation

BUDGET VS. ACTUAL



Capital Investment Program Revenue - Q4 2025

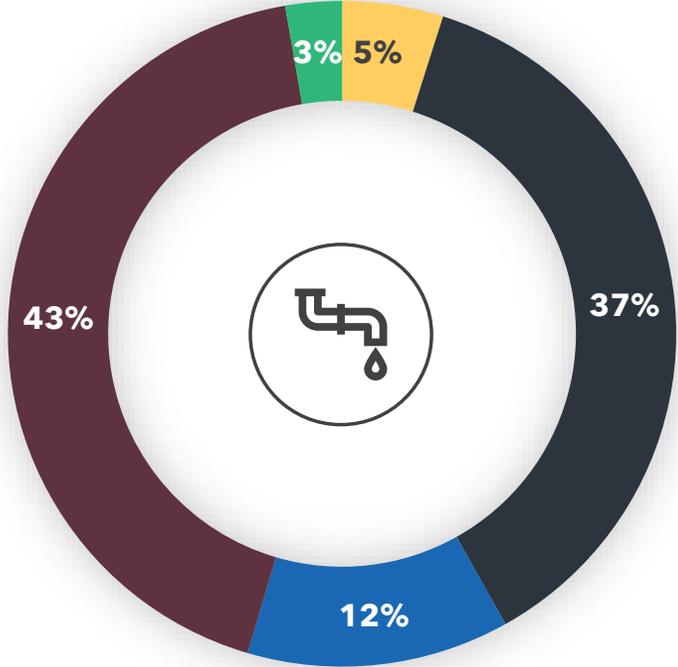
Category	Budget	Actual	% Collected	% Over/ Under Expected
Business License	\$15,890,892	\$7,582,622	48%	-2%
Capital Facilities Charges	8,397,365	5,222,699	62%	12%
Depreciation	14,258,141	7,155,580	50%	0%
General Fund	33,093,391	19,081,974	58%	8%
Grants	13,423,129	4,987,372	37%	-13%
Impact Fees	12,400,000	7,029,340	57%	7%
Miscellaneous	14,380,350	9,253,039	64%	14%
Other Agencies	8,287,270	2,022,536	24%	-26%
REET	18,000,000	9,464,195	53%	3%
Total	\$138,130,538	\$71,799,356	52%	2%

Capital & Business Technology Investment Programs Expenditures - Q4 2025

Program	Budget	Actual	% Expended	% Over/Under
Capital Investment Program (CIP)	\$200,950,123	\$68,622,222	34%	16%
<i>General Government CIP</i>	<i>145,819,739</i>	<i>62,801,097</i>	<i>43%</i>	<i>7%</i>
<i>Utility CIP</i>	<i>55,130,384</i>	<i>5,821,125</i>	<i>11%</i>	<i>39%</i>
Business & Technology Investment Program (BTIP)	\$10,114,980	\$2,230,751	22%	28%
Total	\$211,065,103	\$70,852,973	34%	16%

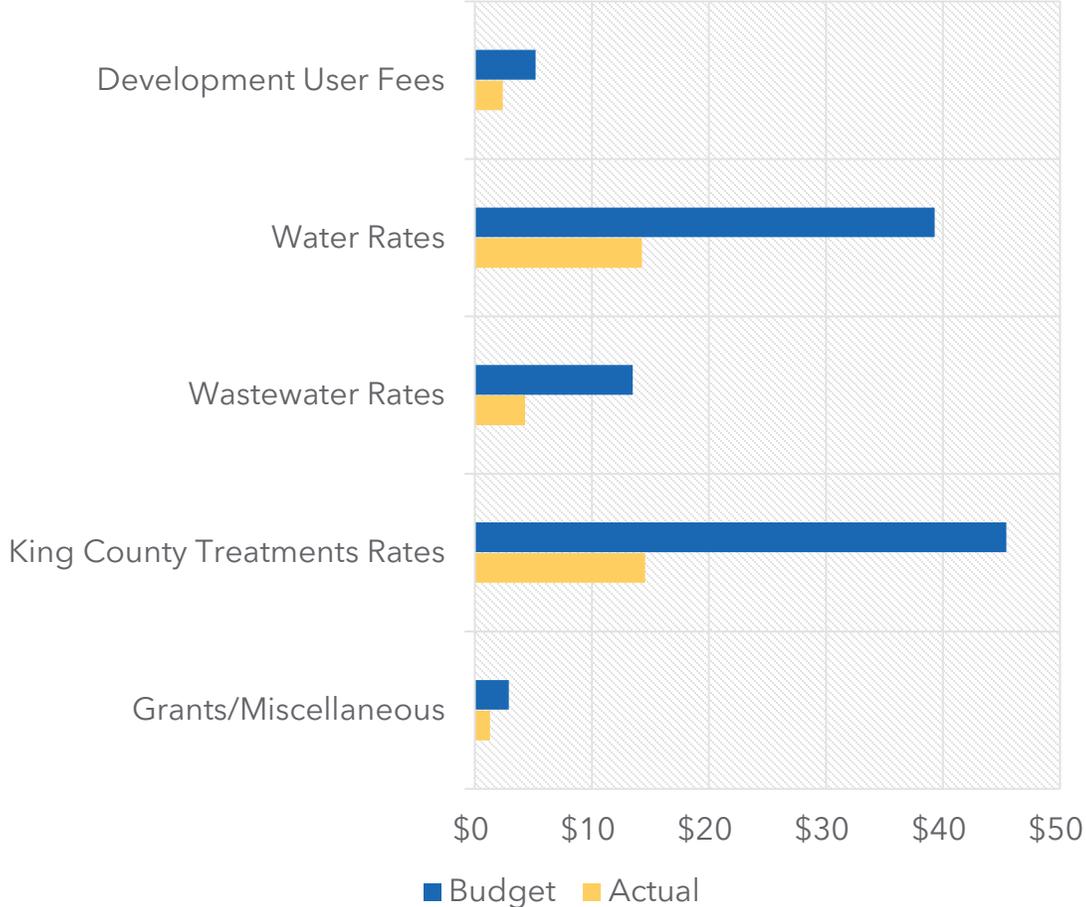
Water/Wastewater Utility Revenue - Q3 2025

BIENNIAL BUDGET \$106.2M



- Development Fees
- Wastewater Rates
- Grants and Miscellaneous
- Water Rates
- King County Treatment Rates

BUDGET VS. ACTUAL



Water/Wastewater Utility Revenue - Q4 2025

Category	Budget	Actual	% Received	% Over/ Under Expected
Development User Fees	\$5,247,677	\$3,319,670	63%	13%
Water Rates	39,222,077	20,664,319	53%	3%
Wastewater Rates	13,475,876	6,545,903	49%	-1%
King County Treatment Rates	45,352,228	22,166,291	49%	-1%
Grants/Miscellaneous	2,916,558	1,792,212	61%	11%
Total	\$106,214,416	\$54,488,395	51%	1%



Healthy and Sustainable 2025-2026 Baseline Budget

BUDGET OFFER	BASELINE BUDGET OFFER	LEAD DEPARTMENT	BUDGET	Q4 ACTUAL	% SPENT	% OVER/ UNDER
0000262	Wastewater Management	Public Works	\$62,823,889	\$30,199,724	48%	2%
0000263	Parks, Trails, & Open Space	Parks	18,171,114	9,012,806	50%	0%
0000264	Environmental Sustainability	Executive	2,113,893	918,560	43%	7%
0000265	Solid Waste Management	Public Works	2,868,862	1,183,526	41%	9%
0000266	Stormwater Management	Public Works	22,554,959	8,785,913	39%	11%
0000267	Safe & Reliable Drinking Water	Public Works	40,441,488	19,450,084	48%	2%
0000268	Ground & Surface Water Mgmt	Public Works	6,932,451	3,079,953	44%	6%
0000401	Community Recreation	Parks	14,435,378	6,991,969	48%	2%
TOTAL			\$170,342,034	\$79,622,535	47%	3%



Safe and Resilient 2025-2026 Baseline Budget

BUDGET OFFER	BASELINE BUDGET OFFER	LEAD DEPARTMENT	BUDGET	Q4 ACTUAL	% SPENT	% OVER/ UNDER
0000275	Criminal Investigation	Police	\$5,797,848	\$2,977,800	51%	-1%
0000276	Criminal Justice	Executive	5,297,556	2,908,674	55%	-5%
0000277	Fire & Medical Operations	Fire	72,322,000	34,219,855	47%	3%
0000278	Fire Support Services	Fire	16,089,353	8,287,135	52%	-2%
0000279	Police Patrol & Response	Police	34,206,481	17,419,792	51%	-1%
0000280	Police Dispatch & Support	Police	13,709,510	6,561,586	48%	2%
0000281	Construction Inspection	Planning	9,774,983	4,010,272	41%	9%
0000282	Street & Traffic Safety	Public Works	21,465,213	9,801,906	46%	4%
0000283	Fire Prevention Services	Fire	3,133,588	1,329,136	42%	8%
TOTAL			\$181,796,532	\$87,516,157	48%	2%



Strategic and Responsive 2025-2026 Baseline Budget

BUDGET OFFER	BASELINE BUDGET OFFER	LEAD DEPARTMENT	BUDGET	Q4 ACTUAL	% SPENT	% OVER/ UNDER
0000288	Operating Reserves	Finance	\$81,027,764	\$2,453,924	3%	47%
0000289	City Council	Executive	968,670	440,994	46%	4%
0000290	Executive Leadership	Executive	12,319,829	4,510,996	37%	13%
0000291	Fleet Management	Public Works	20,116,472	8,456,340	42%	8%
0000292	Community Outreach/Involvement	Executive	3,011,159	1,224,327	41%	9%
0000293	Citywide Communications	Executive	2,787,506	1,167,666	42%	8%
0000294	Technology Solutions	TIS	28,666,745	12,194,600	43%	7%
0000295	Diversity, Equity & Inclusion	Executive	953,261	251,824	26%	24%
0000296	Human Resources	Human Resources	46,784,036	25,137,820	54%	-4%
0000297	Fiscal Accountability	Finance	17,905,223	8,044,656	45%	5%
TOTAL			\$214,540,663	\$63,883,147	30%	20%



Vibrant and Connected 2025-2026 Baseline Budget

BUDGET OFFER	BASELINE BUDGET OFFER	LEAD DEPARTMENT	BUDGET	Q3 ACTUAL	% SPENT	% OVER/ UNDER
0000302	Microsoft Campus Refresh	Planning	\$1,253,501	\$628,355	50%	0%
0000303	Development Services	Planning	20,315,252	8,964,741	44%	6%
0000304	Community/Economic Development	Planning	7,878,946	3,102,533	39%	11%
0000305	Capital Investment Delivery	Public Works	885,732	430,948	49%	1%
0000306	Facilities Management	Parks	9,160,703	4,430,774	48%	2%
0000307	Housing & Human Services	Planning	9,357,614	4,795,007	51%	-1%
0000308	Arts & Community Events	Parks	2,674,295	1,169,621	44%	6%
0000309	Light Rail	Planning	946,803	323,084	34%	16%
0000310	Mobility of People & Goods	Planning	7,038,713	2,690,882	38%	12%
TOTAL			\$50,511,558	\$26,535,946	45%	5%

Next Steps

- Department Overviews
 - 2025-2026 Service Enhancements Updates
- Q1 Financial Report for 2026
 - May 2026



Thank you

Any Questions?



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