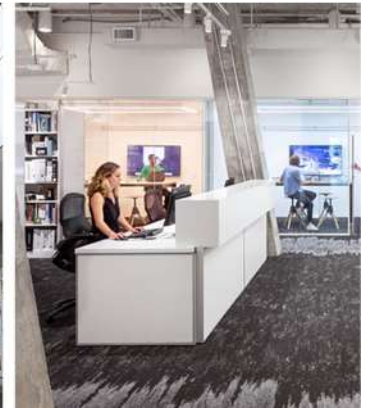
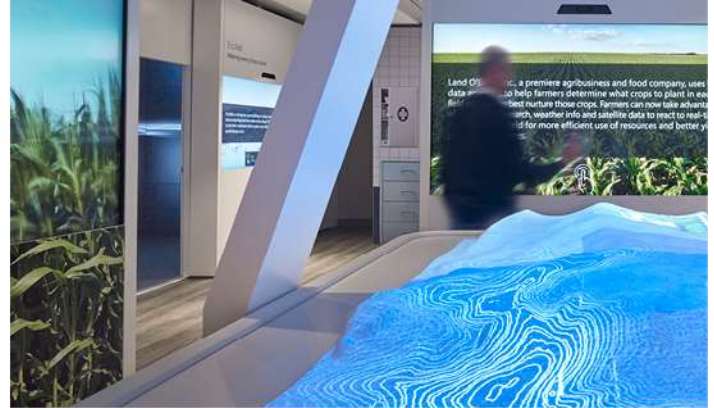


Proposal Prepared For

City of Redmond

City of Redmond - Conference Room Refresh



21312 30th Drive SE
Suite 102
Bothell, WA 98021
(425) 861-5564
Fax: (425) 861-5784
www.avispl.com

Prepared by: ShaRay Gainer
ShaRay.Gainer@avispl.com
Proposal no: 410236-7, CR-002

Investment Summary

Prepared For:	Keith Laycock	Prepared By:	ShaRay Gainer
	City of Redmond	Date Prepared:	10/20/2023
	15670 NE 85th St	Proposal #:	410236-7, CR-002
	PO Box 97010	Valid Until:	11/20/2023
	Redmond, WA 98052-3584		

Total Equipment Cost \$28,641.19

Includes cable, connectors, hardware, switches, relays, terminal blocks, panels, etc., to ensure complete and operational system

Professional Integration Services \$4,090.24

Includes engineering, project management, CAD, on-site installation and wiring, coordination and supervision, testing, checkout, owner training, etc. performed on the Owner's premises. Also includes all fabrication, modification, assembly, rack wiring, programming, warranties, etc., some performed at AVI-SPL

Direct Costs \$0.00

Includes non equipment or labor costs, such as travel expenses, per diem, lift and vehicle rentals

General & Administrative \$835.86

Includes all G & A expenses: vehicle mileage, shipping and insurance, as applicable

Services - Room Support and Maintenance \$1,623.52

Includes post-installation support and maintenance options selected for installed rooms

Services - Device Maintenance \$4,299.99

Includes post-installation maintenance options selected for installed devices

Subtotal	\$39,490.80
Tax	\$3,988.57
Total	\$43,479.37

*** ANY and all applicable taxes will be included upon invoicing**

Due to global semiconductor ("chip") shortages and supply chain disruptions pricing quoted in this proposal may change. Installation schedules are subject to current (daily) product availability and may be delayed or postponed.

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Terms and Conditions

This Proposal together with AVI-SPL's General Terms and Conditions and the applicable Addendum(a) located here and incorporated herein by this reference (collectively the "Agreement") constitutes the entire agreement between AVI-SPL LLC ("Seller", "AVI-SPL", "we", "us", "our") and the buyer/customer identified in the Proposal ("Buyer", "Customer", "Client", "you", "your") with respect to its subject matter and supersedes all prior and contemporaneous agreements, representations and understandings of the Parties, written or oral. By signing below, issuing a valid purchase order for the Services and/or Products specified herein or receiving the Products and/or Services specified herein, whichever occurs first, Buyer acknowledges it has read and agrees to the terms of this Agreement. This Agreement shall not be binding upon Seller until accepted by Buyer as set forth in this Agreement and the earlier of Seller's confirmation in writing of Buyer's order and Seller's performance under the applicable Proposal. Any terms and conditions contained in Buyer's purchase order or any other Buyer-provided documents related to this transaction shall have no effect and are hereby rejected. Notwithstanding anything herein to the contrary, if a master services agreement signed by both Parties is in effect covering the sale of the Services and/or Products that are the subject of this Proposal, the terms and conditions of said agreement shall prevail to the extent they conflict or are inconsistent with this Agreement.

Billing and Payment Terms

Unless otherwise agreed in writing by Buyer and Seller in the Proposal, the total Proposal price, excluding the price for Stand-alone Services (as defined in this section), shall be billed as follows, subject to continuing credit approval: 50% down payment at time of order, 40% upon delivery at Seller; 10% upon project completion and Buyer sign-off or first beneficial use, whichever occurs first, payable net 30 from Buyer's receipt of invoice. For purposes of this Agreement, "Stand-alone Services" means any Services not attached to an installation project. Billing and payment terms for Stand-alone Services are set forth in the applicable Service Addendum(a). Unless otherwise specified in the Proposal, Products are sold F.O.B. origin-Buyer to pay all shipping charges. If this Proposal covers Products or Services for more than one system, room, suite, or location, for purposes of payment in accordance with payment terms stated on the face hereof each room, suite, or location shall be treated as if the subject of a separate sale and payment made accordingly. Unless otherwise specified in the Proposal, all pricing and amounts are in US Dollars and all billing and payment shall be made in US Dollars.

Link to AVI-SPL Terms and Conditions: <https://avispl.com/terms-of-use/>

Buyer Acceptance

Buyer Legal Entity

Buyer Authorized Signature

Buyer Authorized Signatory Title

Buyer Authorized Signatory Name

Date

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Room Summary - Microsoft Surface Hub as MTR

Equipment List

Mfg	Model	Description	Qty	Unit Price	Extended Price
		<u>Microsoft Surface Hub 85"</u>			
		<u>DISPLAY</u>			
MICROSOFT CORPORATION	MICTQP00001	LCD, 85" 4K/UHD 185LB W/PEN/4K CAMERA (SURFACE HUB 2S) INCLUDES: 1 Pen, 1 Camera	1	\$27,498.75	\$27,498.75
		<u>*** OPTIONAL WALL MOUNTS ***</u>			
STEELCASE	STESTPM2WALMT85	MOUNT, ROAM WALL MOUNT FOR MICROSOFT HUB 2S 85	1	\$782.50	\$782.50
		<u>ADDITIONAL ACCESSORIES</u>			
COMPREHENSIVE VIDEO	COMCAT610WHT	CAT6-10BLK, 10 FT CAT-6 UTP 500 MHZ PATCH CABLE, WHITE	1	\$5.15	\$5.15
MICROSOFT CORPORATION	MICHW300001	Wireless Keyboard	1	\$53.44	\$53.44
MICROSOFT CORPORATION	MICLPN00001	EXTRA PEN FOR SURFACE HUB 2	1	\$147.50	\$147.50
				Subtotal	\$28,487.34

Room Support and Maintenance

Elite Maintenance Services - Room; 12-months

\$1,623.52

Device Maintenance

Mfg	Model	Description	Months	Qty	Unit Price	Extended Price
		<u>*** Additional Warranty ***</u>				
MICROSOFT CORPORATION	MICQDU00060	WARRANTY, 2YR FROM PURCHASE, MS EHS SRFC HUB2S 85IN US	24	0	\$1,999.99	\$0.00
MICROSOFT CORPORATION	MICQDT00070	WARRANTY, 3YR FROM PURCHASE, MS EHS SRFC HUB2S 85IN US	24	1	\$4,299.99	\$4,299.99
				Subtotal		\$4,299.99

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