



**Quote#: Q-24438**  
**Expires: 8/30/2019**  
**Sales Executive: Daniel Crabtree**

**ORDER FORM**

**Order Type: Quote**  
**Date: 7/18/2019**

**Bill To Contact:**

**Bill To: CITY OF REDMOND**  
**15670 NE 85TH STREET #3SFN**  
**REDMOND, WA 98052 USA**

**Ship To Contact: Maria Oneill**

**Ship To: CITY OF REDMOND**  
**15670 NE 85TH STREET #3SFN**  
**REDMOND, WA 98052 USA**

**Ship to Phone: 425-556-2720**  
**Contact: Maria O'Neill**  
**Email: mtoneill@redmond.gov**

**Currency: USD**  
**Customer PO Number:**  
**Solution ID: 6115682**  
**Initial Term: 36 months**  
**Billing Start Date: 90 Days from Execution of**  
**Order Form**  
**Data Center Location: USA**

**FOB: Shipping Point**  
**Ship Method:**  
**Freight Term: Prepay & Add**  
**Renewal Term: 12 months**  
**Payment Term: Net 30 Days**

**Order Notes:**

The parties agree that Customer is migrating from their existing Kronos WFC Software as a Service applications (the "Existing Applications") to the Kronos Workforce Dimensions Software as a Service offering ("WFD SaaS"). Customer's Software as a Service Agreement on the Existing Applications will continue for a period of ninety (90) days from the execution of this Order Form. After such period, Customer's rights to use the Existing Applications, along with the associated Software as a Service Agreement, will be terminated, unless otherwise noted herein. The Workforce Dimensions Agreement signed by the Customer shall apply to the WFD SaaS applications set forth on this Order Form. Workforce Dimensions Monthly Service Fees shall be invoiced at the Billing Frequency indicated on this Order Form, commencing on the Billing Start Date. As of the Billing Start Date, Kronos will credit Customer for any pre-paid but unused Monthly Service Fees for Existing Applications being migrated [WFC SaaS 6 months unused = approximately \$76,842]. Customer may apply credits against any amounts owed to Kronos by Customer until such credit is expended.

For the services set forth in the Statement of Work (or "SOW") and this Order Form, Kronos agrees to complete the services, as described in the SOW for the fixed fee set forth herein, unless additional hours are required to complete such services due to a material change in the scope of the project, Customer delay in fulfilling its obligations, or as a result of a change in the complexity of the original scope of services based on information unknown at the time the parties entered into the SOW. Any such additional hours shall be agreed upon by the parties pursuant to the Change Order process described in the SOW and the fixed fee amount described herein shall be amended as provided in such Change Order. If Kronos has not invoiced for the entire fixed fee amount as set forth in the SOW (and any Change Orders, if applicable) upon completion of the services, Kronos will invoice Customer for any remaining fees up to the fixed fee amount and Customer shall pay such fees upon the payment terms agreed upon by the parties. A 20.0% professional services

risk premium for the fixed fee scope has been added for unforeseen complexities required to complete the scope as defined in the SOW. All services shall be invoiced in accordance with the terms of the Agreement unless otherwise specified in the SOW.

The fees for the Applications are invoiced 60 days prior to the Billing Start Date.

Kronos is providing Customer KnowledgeMap Live at no cost for a period of one (1) year from the Billing Start Date indicated on this Order Form. If Customer would like to continue to subscribe to KnowledgeMap Live after such one (1) year period, Kronos and Customer will enter into a subsequent Order Form that will be subject to the Workforce Dimensions Agreement between Kronos and Customer. Kronos agrees that the Annual Fee for KnowledgeMap Live will be at the then current list price, subject to the renewal process set forth in the Workforce Dimensions Agreement.

By executing this Order the parties agree that the SaaS Services purchased pursuant to the Workforce Central – Software As A Service Terms and Conditions entered into between the parties dated October 2, 2018 are retroactively terminated as of June 30, 2019.

### SaaS Services

Billing Frequency: Annual in Advance

Product Name	Quantity	PEPM	Monthly Price
WORKFORCE DIMENSIONS TIMEKEEPING HOURLY	700	USD 6.41	USD 4,487.00
WORKFORCE DIMENSIONS TIMEKEEPING SALARIED	200	USD 3.21	USD 640.00
WORKFORCE DIMENSIONS ABSENCE	900	USD 1.60	USD 1,440.00
WORKFORCE DIMENSIONS HUMAN RESOURCES	900	USD 3.85	USD 3,465.00
WORKFORCE DIMENSIONS PAYROLL	900	USD 3.85	USD 3,465.00
WORKFORCE DIMENSIONS COMPENSATION MANAGEMENT	900	USD 0.50	USD 450.00
WORKFORCE DIMENSIONS ACA	900	USD 0.30	USD 270.00
<b>Total</b>			<b>USD 14,217.00</b>

### Education Services

Billing Frequency: Invoiced Upon signature of the Order form

Item	Quantity	Total Price
KnowledgeMap Live ENT 1st Year Training	10	USD 0.00
KnowledgeMap Live ENT Subscription	5	USD 1,000.00
<b>Total Price</b>		<b>USD 1,000.00</b>

### A La Carte Services

Billing Frequency: Fixed Fee, Milestone

Item	Billing Role	Quantity	Unit Price	Total Price
WORKFORCE DIMENSIONS FF ONBOARDING SERVICES	Grouped	1	USD 434,720.00	USD 434,720.00

Item	Billing Role	Quantity	Unit Price	Total Price
WORKFORCE DIMENSIONS FF ONBOARDING SERVICES	Grouped	1	USD 6,800.00	USD 6,800.00
				<b>USD 441,520.00</b>

**Bill As You Go Services**

Billing Frequency: Milestone

Item	Billing Role	Quantity	Unit Price	Total Price
WORKFORCE DIMENSIONS MIGRATION ENTERPRISE	Kronos Consultant	194	USD 0.00	USD 0.00
				<b>USD 0.00</b>

**Quote Summary**

	Total Price
Total Monthly SaaS and Equipment Rental Fees	USD 14,217.00

	Total Price
Purchased Training	USD 1,000.00

	Total Price
Total One Time Fees	USD 441,520.00

	Total Price
Total Bill As You Go Services	USD 0.00

**CITY OF REDMOND****Kronos Incorporated**

Signature:\_\_\_\_\_

Signature:\_\_\_\_\_

Name:\_\_\_\_\_

Name:\_\_\_\_\_

Title:\_\_\_\_\_

Title:\_\_\_\_\_

Effective Date:\_\_\_\_\_

Effective Date:\_\_\_\_\_

Invoice amount will reflect deposit received. All professional services are billed as delivered with a payment term of Net Upon Receipt. Unless otherwise indicated above, this order is subject to the attached terms and conditions which the customer acknowledges have been read. THIS ORDER IS SUBJECT TO APPLICABLE TAXES. THE ACTUAL TAX AMOUNT TO BE PAID BY CUSTOMER WILL BE SHOWN ON CUSTOMER'S INVOICE. Shipping and handling charges will be reflected on the final invoice. The Monthly Price on this Order Form has been rounded to two decimal places for display purposes. As many as eight decimal places may be present in the actual price.

Due to the rounding calculations, the actual price may not display as expected when displayed on your invoice. Nonetheless, the actual price on your invoice is the true and binding total for this order for purposes of amounts owed for the term. If you are tax exempt; please provide a copy of your "Tax Exempt Certificate" with your signed quote.